



Green Clinics Laboratory

Green Clinics Laboratory, LLC.

Diagnostic pathology subdivision Executive Summary

Laboratory service has always been very critical in health care; however while 95% of medical decisions is based on laboratory testing, only 5% of the total health care cost is attributed to its cost. Consequently most of the laboratory testing has been performed and controlled by big national institutions such as LabCorp and Quest. The above rationale mainly applies to routine laboratory testing with blood studies at its core. Meanwhile high end Surgical Pathology, including analyzing biopsy specimens, gynecologic cytology (pap smears) and Non-Gynecologic cytology (such as fine needle aspiration of solid tumors), Immunohistochemistry, Flow cytometry, FISH and other ancillary studies, has always been, to a significant extent, resistant to the above trend. Whether hospital based or independent outpatient based (where Green Clinics Laboratory falls) the local expertise of the pathologist has proved indispensable. The relationship established between treating physicians and consulting pathologists is built over time, usually by years of joined patient care and close communication. The latter is the driving force behind GCL. After almost 9 years as a Delaware based pathologist, with customer referring physician base in the neighboring states as well, my decision to branch out into an independent surgical pathology laboratory stems from an unblemished record with much appreciated diagnostic skills and consultation services.

Highlights

Perhaps the most compelling change in health care recently has been the cut in reimbursement for laboratory testing; on average it has been significantly reduced and has stabilized around 32% over the span of the last 2 years. Incorporating the above into our basic design, we aim at producing an efficient, cost effective personalized care driven laboratory that will maximize on excellent turnaround time while employing state of the art testing in a very cost conscious environment.

Mission Statement

Green Clinics Laboratory, LLC (GCL) will provide surgical pathology and cytopathology services with in-house ancillary testing to the local medical community employing the highest standards and proven locally trusted expert consultation.

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